

Rome, 12 August 2026

The Ghisalberti & De Rossi law firm was founded in early 2013. It is the result of a partnership between Matteo Ghisalberti, who developed his professional career at Prof. Gianfranco Graziadei's firm, where he was a partner for over a decade, and Marco De Rossi, who gained his professional experience at Vita Samory, Fabbrini e Associati in Milan. He subsequently founded the Dodaro, Vari e Associati firm in Rome with five other professionals.

### ***Partners***

#### **Matteo Ghisalberti** (Genevois, France in 1973)

Founder of the firm and admitted to the bar in 2001. Licensed to practise before the Court of Cassation.

He began his career working with Professor Gianfranco Graziadei and became a partner in his firm in 2004. He has solid experience in corporate, banking, bankruptcy and labour law and has advised various Italian and foreign multinational companies over the years, including airlines, banks and financial institutions, companies operating in the renewable energy sector and real estate investment firms. He has also gained significant multidisciplinary experience in advising small and medium-sized enterprises.

Since 2013, he has held a teaching position in Investor Protection Law, a supplementary course offered by the Department of Law at Roma Tre University.

He is the author of publications on corporate and banking law.

#### **Marco De Rossi** (Roma, 1973)

Founder of the firm and was admitted to the Bar in 2003. He is also a lawyer admitted to the Supreme Court.

He has extensive experience in corporate law. He assists with the incorporation of companies and temporary joint ventures, as well as with planning, pre-contractual analysis and the subsequent negotiation and drafting of necessary documents, both contractual and non-contractual, for completing transactions.

He has been appointed as a consultant on numerous transactions involving the acquisition and sale of equity interests and businesses and has gained significant experience in international contracts by assisting Italian and foreign business groups in the fields of real estate law, renewable energy and large-scale construction contracts (including those based on the FIDIC model).

He has also been appointed as counsel in various bankruptcy proceedings and as a liquidator in several compulsory administrative liquidation proceedings by the Ministry of Economic Development.

In civil litigation matters, he assists clients in problematic and contentious phases of business and private relationships, particularly disputes arising from contractual relationships and inheritance matters.

Since 2004, he has collaborated regularly with the Chair of Civil Law at the Faculty of Economics of L.U.I.S.S. "Guido Carli" University in Rome.

### *Associates*

**Alessandro Parca** (Viterbo, 1986),

Attorney since 2013.

Bachelor of Laws with honors in 2010, LUISS Guido Carli University of Rome

**Cristina Pinto** (Rome, 1979),

Attorney since 2007.

Bachelor's degree in law in 2004, University of Rome "La Sapienza"

**Ludovica Arachi** (Rome, 1993)

Attorney since 2023.

Bachelor's degree in law in 2020 from the University of Rome "Roma Tre."

**Luigina Porto** (Piedimonte Matese, 1986).

Attorney since 2018.

Bachelor's degree in law with honors in 2011, University of Rome "L.U.I.S.S. Guido Carli"

**Silvia Mastronardi** (Rome, 1976)

Attorney since 2004.

Bachelor's degree in law in 2001 from the University of Rome "La Sapienza".

**Aurora Corsi** (Rome, 2000)

Bachelor's degree in law in 2023, University of Rome "L.U.I.S.S. Guido Carli".

**Maria Rosaria D'Agostino** (Pompeii, 1997)

Bachelor's degree in law in 2023, University of Naples "Federico II".

### *Of Counsels*

**Pietro Pozzaglia** (Rome, 1974)

He has been a lawyer since 2003 and, in 2016, obtained a national academic qualification as an associate professor in labour and trade union law. In 2020, he was appointed as an associate professor at the Faculty of Law at the University of Rome "*Tor Vergata*", where he teaches the same subject.

He lectures in labour law at the School of Specialisation for Legal Professions, which is based at the

Faculty of Law at the University of Rome “*Tor Vergata*”, as well as at the Department of Law of the University of Rome “*Tor Vergata*” on the Master’s Programme in Labour, Trade Union and Social Security Law.

He is a member of the editorial board of the *Massimario di Giurisprudenza del lavoro* and has taught labour law at various university faculties and public institutions. He is the author of over one hundred articles, case commentaries, encyclopedia entries and monographs, including: *The Decline of Strikes in Trade Union Pluralism*, Giappichelli Ed., Turin, 2012; *The Labour Provisions of the Dignity Decree*, Giappichelli Ed., Turin, 2018.

**Nicola Ghisalberti** (Rome, 1978)

He is a certified public accountant and auditor.

He graduated with honours in Economics and Business in 2002 from the University of Rome “*L.U.I.S.S. Guido Carli*”. He has gained experience in corporate taxation in its broadest sense.

He has acquired particular expertise in tax litigation and non-profit organisations.

**Giovanni Camerota** (Latina, 1961)

He earned a degree in Economics and Business in 1986 from the University of Rome “*La Sapienza*”, as well as a Master’s in Financial Intermediation from Bocconi University's School of Business Management in Milan. He has been a member of the Register of Certified Public Accountants since 1988.

Since 2004, he has been a consultant for RIA Grant Thornton, where he currently serves as Senior Advisor for Risk Management & Finance at the Rome office.

### ***Practices***

Working closely with our clients is an essential part of our approach. This approach is based on our in-depth understanding of our clients’ businesses and their operational, organisational and commercial needs.

Over the years, we have seen an increasing demand from clients for us to expand our range of legal services and broaden the spectrum of matters we handle. This will allow us to manage legal issues more efficiently and centrally.

Currently, our legal services primarily cover the following areas of practice:

#### **CORPORATE LAW**

- ***Contract law***: negotiation and drafting of all types of contracts used by businesses of all sizes (including multinationals), including atypical contracts and those based on international practice (such as the FIDIC model); selection of the most appropriate organisational structures; management of negotiation activities; and interaction with relevant regulatory authorities.
- ***Corporate law***: extraordinary transactions involving limited liability companies (S.r.l.); reorganization of businesses, enterprises, companies and consortia; acquisition and

divestiture of businesses and equity interests; formation of temporary consortia; legal due diligence; analysis; and definition of the labour law aspects involved.

- **Intellectual property law:** assistance in the protection of intellectual works subject to copyright or patent protection and in their commercial exploitation, as well as in any disputes concerning their originality, ownership, or infringement.
- In the field of corporate law, the firm has also acquired specific expertise in **labor law**, with a particular focus on advising on relationships between employees and the company itself, including those with labor unions, negotiating employment contracts, assisting with hiring and termination procedures and corporate restructuring, and providing assistance in any labor law disputes.

## REAL ESTATE LAW

- The firm has significant experience in real estate law and provides assistance with real estate development projects, building renovations, property subdivisions and luxury property renovations. Key clients in this sector include:
  - the *Casavo Group*,  
a U.S.-based multinational corporation headquartered in Utah that primarily operates in real estate development and renovation (purchase agreements, leases, and construction contracts);
  - Agrifarma S.p.A.*, with over 400 Arcaplanet-branded retail locations, for assistance with lease agreements, dealings with local governments, and condominium matters;
  - Dan John Italia S.p.A.*, with over 250 Dan John-branded retail locations in Italy and abroad, for assistance with lease agreements, dealings with local authorities, and condominium matters;
  - the French group *Reden Solar* for assistance with the acquisition of land suitable for photovoltaic power plant development projects;
  - the *Enasarco Foundation* and the *Banca Nazionale del Lavoro BNP Paribas* Pension Fund for assistance with issues related to the management of substantial real estate assets. substantial real estate assets held by these institutions.

## BANKING AND FINANCIAL LAW

- Over the years, the firm has acquired significant experience in banking and financial matters. We provide assistance to the operational structures and in-house legal departments of client banks, with a particular focus on the legal management of issues involving clients and the contractual counterparties of the assisted entity. In addition to out-of-court activities, the firm assists banks with litigation relating to lending relationships between companies and credit institutions, as well as other financial transactions potentially entered into with banking operators, such as derivatives. The firm also manages insolvency and debt restructuring or reorganization proceedings.

MAIN CLIENTS:

