



COMPANY PRESENTATION



A 60 YEARS LEGACY OF SUCCESS

GROWING THROUGH SHARED RESPONSIBILITY, ETHICAL ACTION, AND ATTENTION TO PEOPLE, PARTNERS, AND THE PLANET.

Over the years, Petrone Group has become international leader in integrated healthcare, building a model that combines the solidity of a structured, international industrial reality with the vitality of a corporate culture that draws its values from its territory of origin and family.



ESG

HQ in Naples	9 Branches	40+ Companies	800 M Turnover	2000 + Employees	% Women
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PETRONE GROUP BUSINESS UNITS



Petrone Group stands as a dynamic ecosystem of integrated services, expressed through its 6 business units.



EUROMED PHARMA

WORLDWIDE PRESENCE

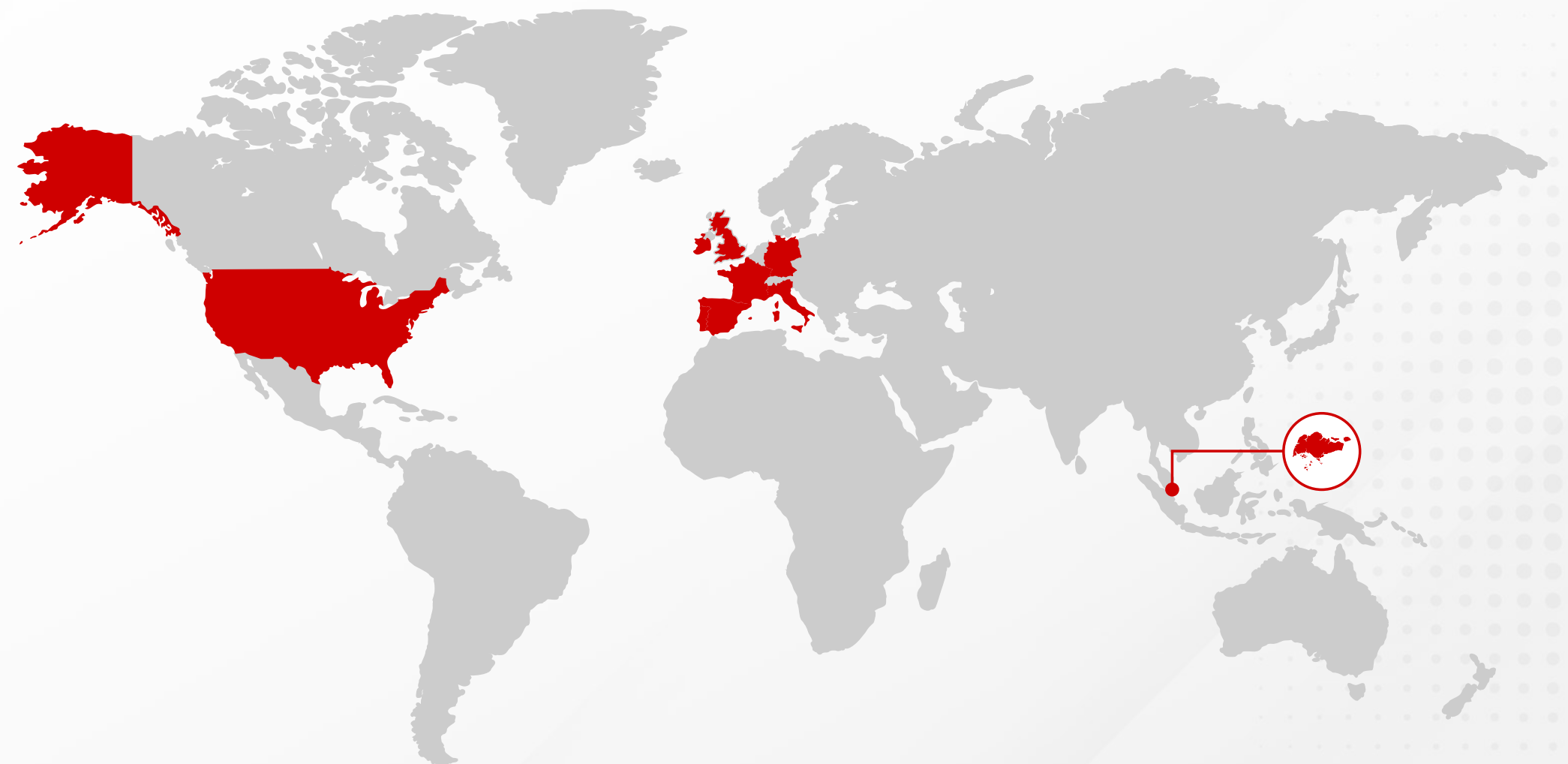


EUROMED PHARMA is the healthcare global service provider company of PETRONE GROUP, operating through two Business units, Pharma and Commercial.

Euromed Pharma is specialized in supporting companies throughout the product's lifecycle:

- **Services to Clinical Trials**
- **Specialty Distribution & Services**
- **Global Supply**
- **Logistics Services**

Smart, reliable and flexible solutions designed to bring life-changing therapies to markets, faster and safer worldwide throughout **10 branches**



USA | GERMANY | FRANCE | UNITED KINGDOM | IRELAND | ITALY | SPAIN | PORTUGAL | SINGAPORE

SERVICES THROUGHOUT THE PRODUCT'S LIFECYCLE



One partner.
End-to-end support.

CLINICAL TRIALS

- Comparator Sourcing
- IMP Management

PRE-APPROVAL & MANAGED ACCESS

- Early Access Programs
- Unlicensed Supplies

COMMERCIALIZATION

- Order to cash
- Shortages Supplies
- Direct to Pharmacy
- Global Supply
- 3PL & 4PL

SERVICES THROUGHOUT THE PRODUCT'S LIFECYCLE



SERVICES TO CLINICAL TRIALS

A comprehensive support to the Pharmaceutical and Biotechnology industry

- Comparator Sourcing
- IMP Management

SPECIALTY DISTRIBUTION & SERVICES

Efficient and timely distribution of:

- Innovative hospital line products
- Orphan drugs
- Unlicensed products on “order to cash” basis, all over Europe.

GLOBAL SUPPLY

Worldwide sourcing of products on different categories:

- Pharmaceuticals
- Medical Devices
- Beauty Products & Cosmetics
- Veterinary Products

LOGISTICS SERVICES

End-to-end **logistics solutions** for cosmetics, pharmaceuticals, para-pharmaceuticals and OTC as:

- Storage
- Distribution
- Customization

SERVICES TO CLINICAL TRIALS



A comprehensive support to the Pharmaceutical and Biotechnology industry.



COMPARATOR SOURCING

- Providing Comparators, branded and generics; Ancillary materials; Rescue medications; Concomitant and background medications
- Acting as an **Importer of Records (IOR)** bridging customs authorities and customers



STORAGE & DISTRIBUTION

GDP-compliant storage and global distribution from **ambient to -80°C**, following the highest quality standards, thanks to our European footprint and logistic sites.



IMP MANAGEMENT

- Placebo **manufacturing**, primary and secondary packaging, and **labelling** at 15-25°C, cold and negative temperatures
- Temperature-controlled and **cold-chain logistics** to ensure product integrity
- **End-to-end supply chain** visibility and oversight



RETURN & DESTRUCTION

Return and certified destruction for Clinical Trial not used drugs, according to the law requirements.

Euromed Pharma simplifies complexity, so your clinical trials run smarter, faster, and safer.

SPECIALTY DISTRIBUTION & SERVICES



Euromed Pharma, through its Specialty Division, enables Partner Companies to enter the market focusing on strategic growth and market expansion.



EARLY ACCESS PROGRAM SERVICES

- Name Patient Program
- Compassionate Use
- Expanded Access
- Unlicensed



SIMPLIFIED MARKET ENTRY

- Validated supplier into hospitals, pharmacies, and wholesalers
- Strong national footprint with local expertise.
 - Customer Service
 - Hospital Tender Monitoring & Management
 - Logistics
 - Accounting & Dunning process
 - Detailed reporting system



LOGISTICS SERVICES



End-to-end logistics solutions for cosmetics, pharmaceuticals, para-pharmaceuticals and OTC

With over 30 years of experience, Euromed Pharma offers end-to-end logistics solutions as Storage, Distribution and Customization services.

OUR SERVICE OFFERING

- Stock and Distribution
- Order Tracking
- Traceability of the product
- Management and Disposal of Returns
- Recall Management
- Cold-Chain Management (2/8°C, -20°C)
- Invoicing Process (on behalf of the Company)

Offices and direct management warehouses:

- Italy
- Spain
- France
- United Kingdom
- Ireland

Direct offices and warehouses through local parties:

- Germany
- Portugal
- Singapore
- USA

TOTAL PALLET PLACES:

Pallet Places	Ambient (15-25°C)	Cool (2-8°C)	-20°C	-80°C
Total Pallet Places	117708	4634	37	5

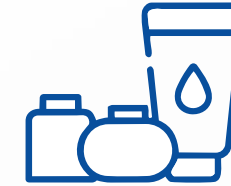
GLOBAL SUPPLY

Worldwide sourcing of products on different categories:



HUMAN CARE

- Pharmaceutical (Included Unlicensed and Shortages)
- OTC
- Food Supplements
- Para-pharmaceutical



BEAUTY CARE

- Personal Care
- Skincare & Haircare
- Make-up
- Perfumes



ANIMAL CARE

- Pharmaceuticals
- Cosmetics
- Nutraceuticals & Food
- Medical Devices
- Accessories



MEDICAL CARE

- Personal Protecting Equipment
- Surgery & Equipment
- Machineries and Thermometers
- Diagnostics and more



Headquarters

Viale della Liberazione 111, 80125 - Napoli



www.euromed-pharma.com



more@euromed-pharma.com



+39 081 2415111



Whatsapp

a PETRONE GROUP *company*

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