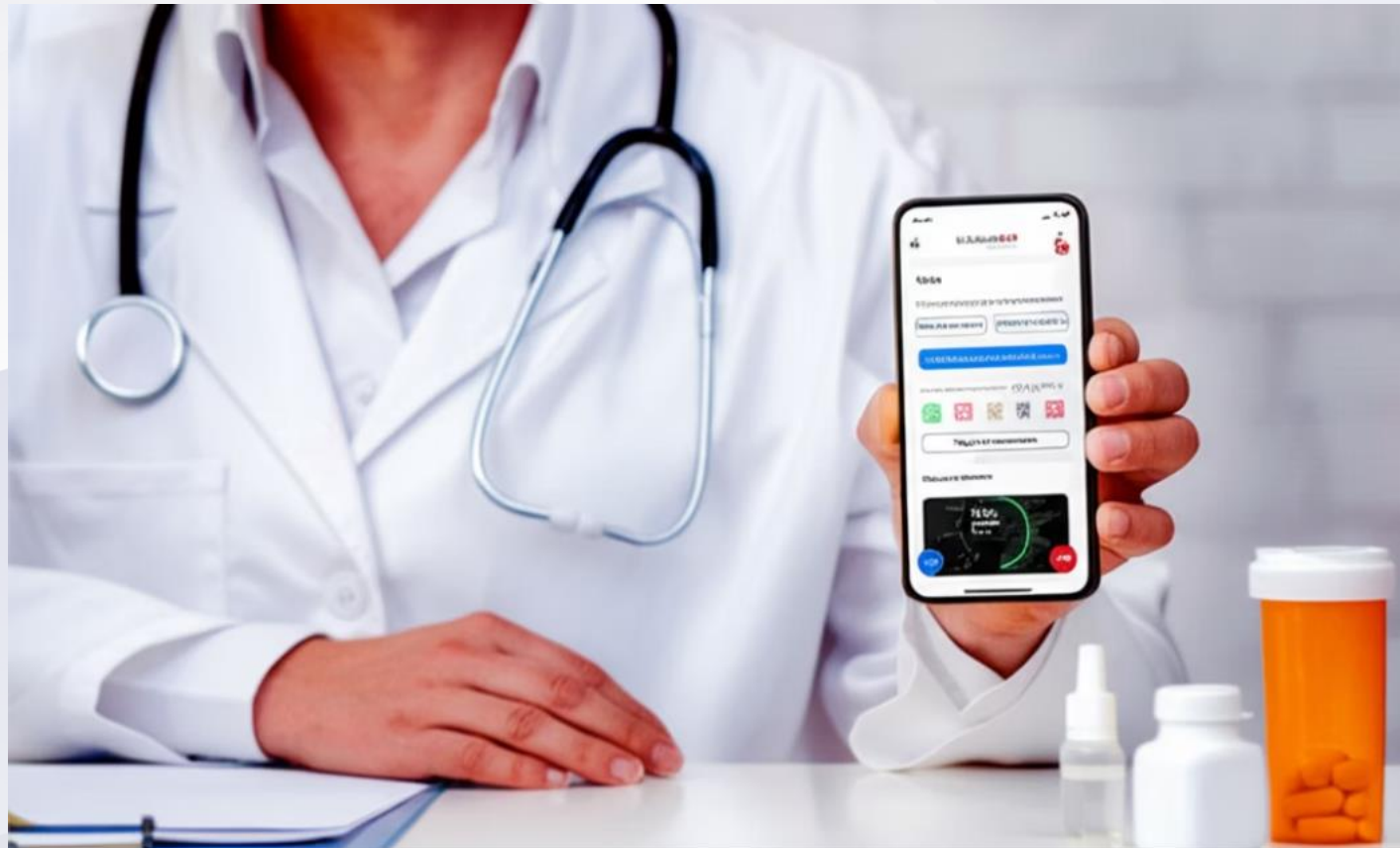


DIGITAL HEALTH EVOLUTION AND CAPABILITIES

Objective of

SaluberMD



01

High-Quality Healthcare Ecosystem

To create an ecosystem in which individuals and their families can access high-quality healthcare with a rapid and efficient response, thanks to SaluberMD technology.

02

Phygital Approach Across the Country

Ensuring nationwide healthcare coverage with a "phygital" approach: in person when necessary and remotely in all other cases.

03

Latest Generation Technology (AI)

Using state-of-the-art technology, such as AI, to meet patients' needs while facilitating those of doctors, simplifying communication and making it more efficient.

One million doctors to touch one billion lives to get one trillion data points

The PHYGITAL model for healthcare services

Traditional in-person services can be combined with digital and remote services, including Virtual Agents that act as intermediaries for doctors or healthcare professionals



AI virtual agents

AI and digital tools

Medical calendar

Digital integration

Medical records

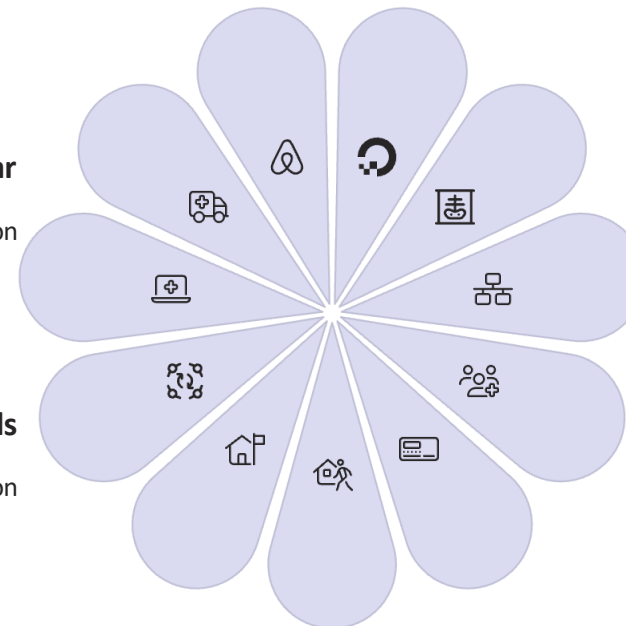
Digital integration

Home and community services

Digital and remote services

Central digital platform

A hub for all services



Radiology

Digital integration

Network of doctors

Both in person and via telemedicine

Laboratory

Digital integration

Other digital services

Platform extensions

Medical devices

For self-analysis of vital parameters

Point of Care: medical devices for home, office and travel

PoC contents:

First aid kit:

- infrared thermometer
- digital pulse oximeter
- Omnia X
- Professional impedance scale *
- Digital sphygmomanometer
- ECG
- Blood tests
- Tablet connected to device
- Consumables



All data is recorded directly in the app on the personal digital medical record, making it available to the doctor and creating a medical history.

Other devices that feed data into the platform and patient engagement

Digital watches for data collection

- Apple
- Garmin
- Huawei
- Samsung
- more than 10 other watch models



- Definition of pre-established service packages (without limitations in number and content)
- Sale of monthly or annual subscriptions containing a range of available services, including some with unlimited use and others with use up to a pre-set maximum number
- Possibility to create different subscription activation methods (using a landing page, sending registration codes, via codes, via automatic methods with APIs or mass customers via batch functions)
- Recognition of sales commissions on subscriptions
- Recognition of commissions on the sale of services purchased by customers directly on the platform

Business model

The platform includes the following services:



For individuals

- Platform based on interoperability between in-house and third-party services
- Televisits in 12 medical and 2 non-medical specialities – can be connected to third-party systems to add additional doctors
- 24-hour centre for doctors and paediatricians in Televisita
- Ambulance and transport service
- All SMD doctors are trained in the Screen Side Manner® method
- Second opinion services
- Integration with various medical devices: pulse oximeter, thermometer, multifunction scale, sphygmomanometer, OmniaX, ECG, multi-parameter 1, multi-parameter 2. Can be used individually, by families or by companies. Also available when travelling, connected to our AI agents for real-time, immediate consultation.
- Medical records with unlimited space and immediate interactivity with doctors and AI agents.
- Recipes and medical prescriptions if prescribed by a doctor.
- Multilingual and multicultural platform for international support when travelling and for different communities of people in Italy.
- Shop integrated into the platform for the sale of goods or services, including recurring payments or subscriptions
- Integration with over 1,000 medical centres throughout Italy and dedicated discounts
- Integration with over 7,000 general practitioners, paediatricians and nurses throughout Italy managed by an operations centre
- Editorial service for medical articles and news.

Valuable elements of the service platform

(continued) platform services:



- Access from iOS, Android and the web
- Medication database
- Use of disease classification according to international ICD-10 standards
- Geolocation of the person and SOS button to request support
- Pill reminder visible to the doctor, monitoring reminders and exercise reminder to activate customer engagement
- AI agents available
 1. Doctor triage support
 2. Laboratory test reading support
 3. Nutritional support and compliance with nutrition plan
 4. Support for elderly people with cognitive analysis
 5. Life coach support
 6. Women's health support
 - Connection with many digital watches: Apple Watch, Garmin Watch and Samsung Watch through Apple Health and Samsung Health integration

Valuable elements of the service platform

The platform includes the following services:



Services for medical companies

- training doctors in the Screen Side Manner method
- integration of medical record systems
- integration of systems for doctors' diaries
- integration of appointment booking and/or other service systems
- Back office service for platform management (registrations/subscriptions and appointments/televisits)
- Strategic consulting on remote service development
- Medical concierge service

Key features of the service platform

The following specialities are available: V = Doctor easily available or GP VV = in certain cases, a specialist is required, with different prices

DERMATOLOGY	VV
ORTHOPEDICS	VV
ENT	V
GASTROENTEROLOGY	V
Paediatrics	V
UROLOGY	V
INTERNAL MEDICINE	V
PHYSIATRY	V
OPHTHALMOLOGY	VV
Gynecology and Obstetrics	VV
CARDIOLOGY	VV
PSYCHOLOGY*	V
PSYCHIATRY	V
NUTRITION*	V

MEDICAL SPECIALITIES



Grazie

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